Select Specialty Hospital

8901 West Lincoln Ave 6th Floor

Beds set up and staffed

Discharges

Inpatient days

34

379

10,819

Health maintenance

Preferred Provider

organization (HMO)

organization (PPO)

Yes

Yes

20

Type:

County:

Milwaukee

West Allis, WI 53227 (414) 328-7711

Control: Corporation Fiscal Year: 01/01/02 to 12/31/02

Analysis Area:

Milwaukee County (2B)

Volume Group:

0

0

Bassinets

Total births

Newborn days

0

0

0

	1	All		Analysi		Volume	-	FY 2002 v	s. 2001
	I	Hospi		•	В	1	-	1	
Selected Utilization Statistics	FY 2002	Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)	1			I				1	
Adult medical-surgical	. %	57.4%		68.7%		15.9%		1 . %	
Obstetrics	. %	39.6%		49.4%		5.7%		1 . %	•
Pediatrics	. %	48.0%		72.4%	•	20.4%		1 . %	•
Total hospital	87.2%	55.9%	1.56	64.8%	1.35	31.3%	2.78	86.0%	1.01
Average Census (Patients)	1			I				1	
Adult medical-surgical	0.0	30.4	0.00	70.6	0.00	2.1	0.00	0.0	•
Obstetrics	0.0	3.9	0.00	9.1	0.00	0.0	0.00	0.0	•
Pediatrics	0.0	1.8	0.00	8.7	0.00	0.5	0.00	0.0	•
Total hospital	29.6	55.4	0.53	147.8	0.20	9.1	3.25	29.2	1.01
Average Length of Stay (Days)	İ			I				1	
Adult medical-surgical	. i	3.9		4.9	•	3.1	•	1 .	
Obstetrics	. 1	2.4		2.8	•	2.1	•	1 .	•
Pediatrics	. 1	2.4		2.3		1.7		1 .	
Total hospital	28.5	4.3	6.59	5.2	5.44	6.6	4.33	33.9	0.84
Surgical Operations	1			I				1	
Inpatient	0	1,424	0.00	2,986	0.00	36	0.00	1 0	
Outpatient	0	3,187	0.00	4,999	0.00	152	0.00	1 0	
Inpatient as % of all surgeries	. %	30.9%		37.4%		19.2%		. %	•
Outpatient Visits	1			I				1	
Non-emergency visits	0	75,046	0.00	159,158	0.00	8,386	0.00	1 0	
Emergency visits	0	14,086	0.00	27,089	0.00	1,720	0.00	0	•
Full-time Equivalents (FTEs)	i	•		· .		,		1	
Administrators	9.0	14.8	0.61	35.3	0.25	3.4	2.63	8.0	1.13
Nurses, licensed	29.3	160.1	0.18	349.3	0.08	19.7	1.48	25.6	1.14
Ancillary nursing personnel	14.4	54.3	0.27	140.5	0.10	8.1	1.79	13.7	1.06
All other personnel	32.1	384.2	0.08	731.8	0.04	38.0	0.85	28.7	1.12
Total FTEs	84.8	613.5	0.14	1256.9	0.07	69.2	1.23	75.9	1.12
FTEs per 100 Patient Census (Adjusted)	i			I				1	
Administrators	866.8	14.6	59.3	15.6	55.5	36.0	24.1	27.1	31.95
Nurses, licensed	2817.0	157.9	17.8	154.3	18.3	207.7	13.6	86.6	32.5
Ancillary nursing personnel	1391.1	53.6	26.0	62.1	22.4	85.0	16.4	46.3	30.0
All other personnel	3095.2	378.9	8.17	323.3	9.57	400.4	7.73	97.4	31.8
Total FTEs	8170.0	605.0	13.5	555.3	14.7	729.0	11.2	257.5	31.7

Beds set up and staffed

Discharges

Inpatient days

Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 12/31/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical:							
Adult medical-surgical, acute	2	0	0	0	. %	0.0	
Orthopedic	2	0	0	0	. %	0.0	
Rehab. and physical medicine	2	0	0	0	. %	0.0	
Hospice	5	0	0	0	. %	0.0	
Acute long term care	2	34	379	10819	87.2%	29.6	28.5
Other acute	5	0	0	0	. %	0.0	•
Pediatric, acute	5	0	0	0	. %	0.0	
Obstetrics	5	0	0	0	. %	0.0	•
Psychiatric	5	0	0	0	. %	0.0	•
Alcoholism/chemical dependency ICU/CCU:	5	0	0	0	. %	0.0	•
Medical-surgical intensive care	2	0	0	0	. %	0.0	
Cardiac intensive care	2	0	0	0	. %	0.0	•
Pediatric intensive care	5	0	0	0	. %	0.0	•
Burn care	5	0	0	0	. %	0.0	•
Mixed intensive care	5	0	0	0	. %	0.0	•
Step-down (special care)	2	0	0	0	. %	0.0	•
Neonatal intensive/intermediate car	re 5	0	0	0	. %	0.0	•
Other intensive care	5	0	0	0	. %	0.0	•
Subacute care	5	0	0	0	. %	0.0	•
Other inpatient	5	0	0	0	. %	0.0	•

Note: data should be used only in rows; do not summarize columns.

^{**} Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time		Number me FTE
Administrators/asst. administrators	s 9	0	9.0	Radiological services personnel	0	0	0.0
Physicians and dentists	0	0	0.0	Occupational therapists	1	2	2.1
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	1	1	1.0
Registered nurses	14	9	18.3	Physical therapists	2	1	2.3
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	2	1	2.0
Licensed practical nurses	10	2	10.9	Recreational therapists	0	0	0.0
Ancillary nursing personnel	14	2	14.4	Psychologists	0	0	0.0
Physician assistants	0	0	0.0	Social workers	0	0	0.0
Nurse Practitioners	0	0	0.0	All other health professionals	16	4	17.0
Medical records personnel	1	1	1.6	All other personnel	3	2	3.5
Pharmacy personnel	2	2	2.7				
Clinical laboratory personnel	0	0	0.0	TOTAL	75	27	84.8

^{* 1=}Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

Select Specialty Hospital West Allis

West Allis										
Income Sta	tement			Assets			Liabili	ities and E	und Balances	
Gross patient revenue	\$25,241,682	Cash	h and cash equivalents		\$	\$2,000	Current liabili	ities	\$839,187	
Less deductions	13,020,158	Net E	atient rec	eivables	88	35,793	Long-term debt			198,773
Net patient revenue	12,221,524	Other	receivable	es		0	Other liabiliti	ies		0
Plus other revenue	1,362	Land,	bldgs and	equip: Net	t 51	L8,738	Subtotal		1	.,037,960
Total revenue	12,222,886	Other	assets		2,68	39,337				
Less expenses	10,376,666						Unrestricted fu	and balance	9 3	3,057,908
Nonoperating gains/loss	es 0	Total	Assets		\$4,09	95,868	Total liabiliti	ies & fund	balance \$4	1,095,868
Net Income	\$1,846,220						Restricted fund			\$0
		. ـ ـ ـ ـ ـ ـ ـ ـ ـ ـ ـ ـ ـ ـ ـ ـ ـ ـ ـ		GMS	Analysis		Volume		FY 2002 v	
		ı	Hosp	itals		2B	1	L	1	
Selected Financial Stati	stics	FY 2002	Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gro	ss Patient Revenue	ı		1					1	
	\$18,234,765]	72.2%	41.7%	1.73 i	40.4%	1.79	58.9%	1.23	68.8%	1.05
Medical Assistance [· · · · · · · · · · · · · · · · · · ·	0.0%		0.00	13.2%	0.00	10.1%	0.00	0.1%	0.00
-	\$7,006,917]	27.8%		0.64	39.1%	0.71	26.7%	1.04	30.4%	0.91
All other [\$0]	0.0%	6.1%	0.00	7.3%	0.00	4.3%	0.00	0.7%	0.00
Deductions as % of Total	Gross Patient Reve	nue		i					i	
Medicare [\$10,956,531]	43.4%	23.7%	1.83	26.0%	1.67	26.7%	1.62	44.8%	0.97
_	\$0]	0.0%	6.0%	0.00 i	9.1%	0.00	4.6%	0.00	i 0.1%	0.00
Commercial [\$2,063,627]	8.2%	9.4%	0.87	11.0%	0.74	4.5%	1.83	11.5%	0.71
Charity care [\$0]	0.0%	1.2%	0.00 i	1.3%	0.00	0.5%	0.00	i 0.0%	
All other [\$0]	0.0%	1.4%	0.00 i	2.4%	0.00	0.4%	0.00	i 0.0%	
Total deductions [\$13,020,158]	51.6%	41.7%	1.24	49.8%	1.04	36.7%	1.40	56.4%	0.91
Other Revenue and Net Ga		i		i					i	
Other revenue as % of	total revenue	0.0%	5.1%	0.00	5.1%	0.00	2.8%	0.00	0.0%	0.29
Net gains/losses as %	of net income	0.0%	5.3%	0.00	9.9%	0.00	4.7%	0.00	0.0%	
Expenses as % of Total E	xpenses	ı		ı					1	
Salary/fringe benefit[\$4,333,363]	41.8%	47.8%	0.87	41.7%	1.00	51.3%	0.81	40.7%	1.03
Supplies and services[\$5,076,380]	48.9%	40.5%	1.21	46.9%	1.04	38.7%	1.26	46.6%	1.05
Capital component [\$550,268]	5.3%	8.7%	0.61	8.1%	0.66	7.3%	0.72	9.3%	0.57
Bad debt [\$416,655]	4.0%	3.0%	1.35	3.3%	1.21	2.6%	1.53	3.4%	1.20
Fiscal Statistics		ı		1					1	
Operating margin		15.1%	6.1%	2.50	4.9%	3.08	4.5%	3.33	9.8%	1.54
Total hospital profit	margin	15.1%	6.4%	2.37	5.4%	2.79	4.7%	3.19	9.8%	1.54
Return on equity		60.4%	10.0%	6.03	9.2%	6.58	28.0%	2.16	75.3%	0.80
Current ratio		4.3	2.5	1.68	2.3	1.85	1.5	2.77	2.2	1.96
Days in net patient ac	counts receivable	26.5	57.8	0.46	46.5	0.57	60.9	0.43	1 .	•
Average payment period	<u>l</u>	30.2	52.6	0.57	47.1	0.64	66.6	0.45	68.3	0.44
Equity financing		74.7%	56.2%	1.33	58.4%	1.28	26.3%	2.84	30.6%	2.44
Long-term debt to equi	ty ratio	0.1	0.5	0.14	0.4	0.15	1.4	0.05	0.2	0.27
Times interest earned		70.1	5.0	13.97	4.5	15.4	5.7	12.20	17.3	4.06
Total asset turnover		3.0	0.9	3.39	1.0	3.03	1.5	1.93	2.4	1.27
Average age of plant:	years	3.3	9.5	0.35	10.2	0.33	11.4	0.29	1 2.6	1.29
Increase (decrease) to	tal net patient rev	. %	. %	. 1	. %		. %		34.2%	
Output gross rev (% of	total gross pt. re	v) 0.0%	44.1%	0.00	37.1%	0.00	32.5%	0.00	0.0%	
Net Revenue Statistics		I		1						
Inpatient net revenue	per discharge	\$32,247	\$7,870	4.10	\$10,394	3.10	\$8,870	3.64	\$35,323	0.91
Inpatient net revenue	per day	\$32247		17.6		15.6	\$2,010	16.0	\$1,034	31.20
Outpatient net rev per	visit	. 1	\$343	. 1	\$352	•	\$253		1 .	•